

SME CLASSIFICATIONS

	Criteria A	Criteria B		
Enterprise Category	Headcount	Annual Turnover	or	Annual Balance Sheet total
Medium Sized	< 250	< 50m Euros	Or	< 43m Euros
Small	< 50	< 10m Euros	Or	< 10m Euros
Micro	< 10	< 2m Euros	Or	< 2m Euros

Enterprises qualify as **micro**, **small** and **medium-sized** enterprises (SMEs) if they fulfill the criteria laid down in the table above.

In addition to the staff headcount ceiling (Criteria A); an enterprise qualifies as an SME if it meets either the turnover ceiling **or** the balance sheet ceiling (Criteria B).

In 2012, a survey was completed for the UKCG which recognized the SME classifications for **VolkerHighways** and **VolkerFitzpatrick** to be as follows

UKCG SME/Supply Chain Survey

COMPANY NAME: VolkerFitzpatrick & VolkerHighways				
	Full year 2010/11 (%age)	2011/12 (Q1) Apr-Jun (%age)	2011/12 (Q2) Jul-Sept (%age)	2011/12 (Q3) Oct-Dec (%age)
Total value of subcontracted business to SMEs	77.59% Micro 3% Small 29% Med 46%	80.91% Micro 3% Small 34% Med 44%	79.44% Micro 2% Small 33% Med 44%	69.15% Micro 2% Small 24% Med 43%
Number of SMEs in the supply chain	16.82% 268 number of companies	20.11% 184 number of companies	22.71% 208 number of companies	19.63% 170 number of companies